

Collaboration House

A Wheelhouse Group and CollaborateUp Joint Venture

Address the people side of change through an 8(a) sole source contracting solution

Collaboration House is a joint venture between Wheelhouse Group and CollaborateUp as part of its participation in the SBA Mentor-Protégé Program. Together we solve our clients' most complex problems using a comprehensive organizational change management, stakeholder engagement and collaboration-based solution.

Wheelhouse Group

Wheelhouse Group engages stakeholders at all levels, helping them to see the vision, shape the solutions and effectively adopt change.

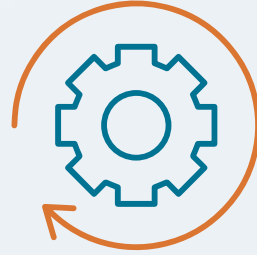
CollaborateUp

CollaborateUp accelerates collaboration among companies, governments and civil society to tackle the world's toughest challenges.



Together we partner with our clients to successfully navigate change, improve how individuals and teams function and continuously enhance organizational performance.

8(a) Sole Source Process



Working with us is easy! Engage us for 8(a) small business sole source opportunities for up to \$4.5M in goods and services. Interested in working with us?

Follow an easy 5 step process:

- 1 Contact us to discuss your needs, including requirements, time frame and price estimates; we can help develop your Agency Offering Letter, in accordance with FAR 19.804-2
- 2 Your Contracting Officer (CO) will send the completed Offering Letter to dcofferletters@sba.gov, with a copy to lfeyinwa.nwankwo@sba.gov, requesting permission to conduct sole source negotiations with Collaboration House
- 3 Once authorized, your CO will send an RFQ or RFP to us, and we will negotiate cost and terms
- 4 Upon completion of negotiations, your CO will prepare a contract award document
- 5 Your CO will send the fully executed contract to the SBA, and work can begin

NAICS (Primary): 541611

Contact us to start the conversation: chelsea.stevens@wheelhousegroup.com

Our Capabilities

- Organizational Change Management
- Strategic Communications
- Co-creation and Multi-Stakeholder Engagement
- Human Centered Design
- Lean Startup for Social Innovation
- Digital Transformation and Technology Modernization
- Workforce Transformation
- Program Management, Governance and Reporting

Our Proven Methods

- *The Method and the Magic, Every Leader's Guide to Making Transformational Change Happen*
- The Wheelhouse Waypointer™
- The CollaborateUp Formula
- Collaboration Canvas

Past Performance & Impact:

Using our facilitation and co-collaboration methods, together we helped the **U.S. Air Force Program Executive Officer for Business and Enterprise Systems** reimagine a shift to a flatter, more customer-centric organization with more rapid and effective decision-making, improved customer service, and value creation for the business enterprise.



Wheelhouse Group has supported technology adoption at **Internal Revenue Service** on nearly every major IT modernization and desktop deployment initiative since 2005. We focus on the organizational change management and communications strategies that prepare IRS employees and the nation's taxpayers for the launch and adoption of digital technologies.



CollaborateUp works with the **U.S. Agency for International Development** making innovative use of contracts to fulfill policy goals, especially around co-creation—working directly with beneficiaries and implementers to design and carry out programs



About Us

Collaboration House is a joint venture of Wheelhouse Group and CollaborateUp at part of the SBA's Mentor-Protégé Program. This relationship supports the SBA's mission to "enhance the capabilities of protégés and to improve their ability to successfully compete for both government and commercial contracts" and allows us to bring the combined expertise of both companies to solve our clients' toughest challenges.

Wheelhouse Group is an SBA-certified woman-owned small business (WOSB) headquartered in Fairfax, Virginia, founded in 2003. We partner with our clients to successfully navigate constant change, improve how individuals and teams function, and continuously improve organizational performance and transformational objectives. Our consultants average over 15 years' experience in guiding large business and technology transformations and bring industry-recognized technical and organizational change certifications. WheelhouseGroup.com



CollaborateUp, an innovative consulting firm and SAM and SBA certified 8(a) small business, accelerates collaboration among governments, companies, and nonprofits as they tackle some of our world's toughest challenges. We strengthen the ability of organizations and teams to accomplish their objectives using a set of flexible tools and methods that integrate lean startup, human-centered design, and agile planning techniques to drive more effective planning, evaluation, sales and fundraising, market research and communications, investor relations, multi-sector partnerships. CollaborateUp.com

